

# 2008 NACS Supplier Membership Application



1600 Duke Street • Alexandria, VA 22314 • Phone (703) 684-3600 • Fax (703) 836-4564 • www.nacsonline.com • Federal Tax ID #95-2237749

## COMPANY INFORMATION

Company Name \_\_\_\_\_  
Doing Business As \_\_\_\_\_  
Address (Street, P.O. Box) \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_  
Country \_\_\_\_\_  
Postal Code/Zip+4 \_\_\_\_\_  
Phone \_\_\_\_\_  
Fax \_\_\_\_\_  
Web site \_\_\_\_\_

## KEY CONTACT

(to receive NACS mailings and dues invoices & listed in the NACS Membership Directory)

Mr./Ms./Mrs. \_\_\_\_\_  
Name \_\_\_\_\_  
Preferred Name \_\_\_\_\_  
Title \_\_\_\_\_  
Toll Free Phone \_\_\_\_\_  
Fax \_\_\_\_\_  
E-mail address \_\_\_\_\_  
Address (Street, P.O. Box) \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_  
Country \_\_\_\_\_ Postal Code/Zip+4 \_\_\_\_\_  
 NACS Magazine Subscription     NACS Daily (Email)

## TRADE SHOW/EXHIBIT CONTACT

(if different from Key Contact)

Mr./Ms./Mrs. \_\_\_\_\_  
Name \_\_\_\_\_  
Preferred Name \_\_\_\_\_  
Title \_\_\_\_\_  
Toll Free Phone \_\_\_\_\_  
Fax \_\_\_\_\_  
E-mail address \_\_\_\_\_  
Address (Street, P.O. Box) \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_  
Country \_\_\_\_\_ Postal Code/Zip+4 \_\_\_\_\_  
 NACS Magazine Subscription     NACS Daily (Email)

## ADVERTISING CONTACT

(if different from Key Contact)

Mr./Ms./Mrs. \_\_\_\_\_  
Name \_\_\_\_\_  
Preferred Name \_\_\_\_\_  
Title \_\_\_\_\_  
Toll Free Phone \_\_\_\_\_  
Fax \_\_\_\_\_  
E-mail address \_\_\_\_\_  
Address (Street, P.O. Box) \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_  
Country \_\_\_\_\_ Postal Code/Zip+4 \_\_\_\_\_  
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Please provide any other staff you would like added to our database that should receive NACS information (ie. CEO, CFO, COO, VP, Category Mangers, Marketing Managers etc.) Please indicate by checking the box which communications they would like to receive.



**ADDITIONAL CONTACT**

Mr./Ms./Mrs. \_\_\_\_\_  
 Name \_\_\_\_\_  
 Preferred Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Toll Free Phone \_\_\_\_\_  
 Fax \_\_\_\_\_  
 E-mail address \_\_\_\_\_  
 Address (Street, P.O. Box) \_\_\_\_\_  
 \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_  
 Country \_\_\_\_\_ Postal Code/Zip+4 \_\_\_\_\_  
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 Name \_\_\_\_\_  
 Preferred Name \_\_\_\_\_  
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 Toll Free Phone \_\_\_\_\_  
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**PRODUCT/SERVICE CATEGORIES**

Using the product/service categories from the Product/ Service Category Listing page, please list up to 5 products/services your company provides, manufactures, or distributes. **Please see enclosed Product/Service Category Listing. Products/Services:**

1. \_\_\_\_\_  
 2. \_\_\_\_\_  
 3. \_\_\_\_\_  
 4. \_\_\_\_\_  
 5. \_\_\_\_\_

Please choose which of the following best describes your company. (You may select more than one.)

- Consumer Products/Services** — for resale
- Wholesale Distributor** — involved in wholesaling or distribution to the convenience store industry
- Service/Equipment Providers** — not for resale

**What is your primary reason for joining NACS?**

- Access to retailers
- Access to Industry Data
- The NACS Show (i.e., State of the Industry Report)
- Access to the NACS Membership Directory

**PAYMENT**

Supplier Dues are \$750 per year (provides 12 months of NACS membership benefits.)

**PLEASE REMIT PAYMENT TO:  
 NATIONAL ASSOCIATION OF CONVENIENCE STORES  
 P.O. BOX 34770  
 ALEXANDRIA, VA 22334-0770**

Indicate payment method:

- CHECK IS ENCLOSED** (US Funds drawn on a US Bank)
- VISA                       MasterCard                       American Express

Card #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Name: \_\_\_\_\_

CC Phone: \_\_\_\_\_

Cardholder's Signature: \_\_\_\_\_

Credit Card Authorization: NACS is authorized to charge the credit card above for the membership opportunities in the amount indicated. One of the many services NACS performs is to represent the industry before federal and state governments. Under federal law, the percentage of dues applied towards lobbying activity is not tax deductible as a business expense. For your NACS membership, this means that 38% of your 2008 dues are non-deductible. (NACS Magazine subscription price of one year (\$70) is included in dues, and members may not deduct subscription price from dues.)

FOR NACS USE	
Date	Co.#
Check#	Amount \$
Acct.	

# NACS Product/Service Category Listings

## Candy/Snacks

Alternative Snacks (1000)  
 Candy (1010)  
 Cookies (1013)  
 Energy Bars (1015)  
 Nutritional Snacks (1020)  
 Meat Snacks (1029)  
 Packaged Sweet Snacks (1030)  
 Muffins/Donuts (1031)  
 Salty Snacks (1040)  
 Snack Cakes/Pastries/Desserts (1045)  
 Trading Cards (1050)

## Facility Development & Store Operations

Accounting (2000)  
 Advertising (2010)  
 Advertising/Public Relations Consultants (2015)  
 Animated Characters (2016)  
 Blimps (2020)  
 Marketing/Merchandising Consultants (2025)  
 Building Components-Doors, Windows, Flooring (2027)  
 Cleaning Supplies (2030)  
 Management Consultants (2040)  
 Disaster Rec./Bus. Cont. Planning (2050)  
 Environmental Cleanup (2060)  
 Facilities Management (2065)  
 Financial Services (2070)  
 Flooring (2075)  
 Financial Advisors (2077)  
 Franchises - Store Operations (2078)  
 Heating & Cooling - HVAC (2080)  
 Inside Signs & Lighting (2090)  
 Insurance (2100)  
 Laundry Equipment (2110)  
 Non-Foodservice Cases & Counters (2120)  
 Other Store Equipment (2130)  
 Other Store Services (2140)  
 Personnel Services & Consultants (2150)  
 Point of Sale Advertising (2151)  
 Publications - Trade (2155)  
 Security Equipment (2160)  
 Security Services (2170)  
 Shelving & Displays (2180)  
 Site Evaluation/Real Estate Consultants (2185)  
 Store Design/Layout & Construction Systems (2190)  
 Uniforms (2200)  
 Vending (2201)  
 Vending Equipment (2202)  
 Waste Management (2210)

## Food Equipment & Foodservice Programs

Bakery (3000)  
 Barbecue (3005)  
 Beverages - Cold Dispensed (3010)  
 Beverages - Frozen Dispensed (3020)  
 Beverages - Hot Dispensed (3030)  
 Chicken (3040)  
 Cooler Accessories (3050)  
 Coolers (3060)  
 Dishwashers (3065)  
 Dispensed Paper/Plastics (3066)  
 Dispensers - Food & Product (3070)  
 Food Preparation (3080)  
 Food Service Cases & Counters (3090)  
 Franchises - Foodservice (3095)  
 Frozen Treats (3100)  
 Hamburgers (3110)  
 Hot Dogs/Roller Grill (3120)  
 Ice Machines (3125)  
 Menu Systems (3130)  
 Mexican (3140)  
 Other Cuisine (3150)  
 Other Foodservice (3160)  
 Packaged Sandwiches/Deli Products (3170)  
 Pizza (3180)  
 Refrigeration (3190)  
 Sandwiches - on-site preparation (3200)  
 Seafood (3210)  
 Soups and Salads (3220)  
 Utensils (3225)  
 Water Purification Systems (3230)

## Merchandise

ATM Equipment (4000)  
 ATM Service (4010)  
 Automotive Products (4020)  
 Batteries (4030)  
 Beer (4040)  
 Bottled Water (4050)  
 Brokers (4060)  
 Check Cashing (4070)  
 Cigarettes (4080)  
 Copy/Fax Services (4090)  
 Edible Grocery Items (4100)  
 Film/Photo (4110)  
 Fresh Flowers/Floral (4120)  
 Frozen Foods (4130)  
 Greeting Cards/Gifts (4140)  
 Hardware/Housewares (4150)  
 Health & Beauty Care (4160)  
 Home Delivery (4170)  
 Ice (4180)  
 Ice Cream (4190)  
 Iced Tea (4200)  
 Juice/Juice Drinks (4210)

Lottery/Gaming (4220)  
 Milk & Other Dairy Products (4230)  
 Money Orders (4240)  
 Non-Edible Grocery Items (4250)  
 Novelty & Seasonal Items (4260)  
 Other Packaged Bev./Nutrition Drinks (4270)  
 Other Products for Sale (4280)  
 Other Tobacco Products (4290)  
 Other Tobacco Products - Cigars (4292)  
 Other Tobacco Products - Papers (4294)  
 Other Tobacco Products - Pipes (4296)  
 Other Tobacco Products-Pipe-Cigarette Tobacco (4298)  
 Other Tobacco Products-Smokeless (4299)  
 Packaged Bread (4300)  
 Packaged Deli Products (4305)  
 Paper/Disposable Products (4310)  
 Pay Phones (4320)  
 Perishable Grocery Items (4330)  
 Postal Services (4350)  
 Prepaid Gift Cards (4359)  
 Prepaid Telecommunications (4360)  
 Publications - Consumer/Maps (4370)  
 Smoking Accessories (4380)  
 Soft Drinks (4390)  
 Sports Drinks (4400)  
 Sunglasses (4410)  
 Telecommunications Hardware & Accessories (4415)  
 Toys/Recreational Equipment (4420)  
 Video Rental (4450)  
 Video/Audio Tapes (4460)  
 Vitamins/Supplements (4463)  
 Wearables/Apparel (4465)  
 Wholesalers/Distributors (4470)  
 Wine/Wine Coolers/Liquor (4480)

## Petroleum Equipment & Services

Air Compressors (5000)  
 Alternative Fuel Equipment (5010)  
 Automation Panels (5020)  
 Automotive Services (5030)  
 Breakaways (5050)  
 Buildings (5060)  
 Cabinetry/Shelving Units (5070)  
 Canopies/Fascia (5090)  
 Car Wash Equipment (5100)  
 Car Wash (5105)  
 Cathodic Prot./Corrosion Prot./Anodes (5110)  
 Control Handles (5120)  
 Controls (5130)  
 Dispenser Pans (5140)  
 Dispensers - Petroleum (5150)  
 Displays for Gas Pumps (5160)



Drainage Systems (5170)  
Electrical Panels (5180)  
Electronic Circuit Boards (5190)  
Electronic Equipment Covers (5200)  
Explosion-Proof Electric Motors (5210)  
Filters (5220)  
Fire Extinguishers (5240)  
Fire Suppression (5240)  
Flexible Connectors (5250)  
Flow Restrictors (5260)  
Fuel Additive Injection Systems (5270)  
Fuel Management Systems (5280)  
Fuel Oil Handling Equipment (5290)  
Fueling Facility Service & Construction (5300)  
Gauges (5310)  
Hose (5320)  
Hose Reels (5330)  
Intercom Equipment (5340)  
Island Forms (5350)  
Isolation Jackets (5360)  
Kiosks/Prefabricated Buildings (5370)  
Leak Detection/Monitoring (5380)  
Lifts (5390)  
Light Poles (5400)  
Lighting (5410)  
Loading Arms (5420)  
Lube Equipment (5430)  
Manholes (5440)  
Mechanical Computers (5450)  
Merchandisers (5460)  
Meters (5470)  
Monitor Well Plugs (5480)

Nozzles (5490)  
Oil Filter Crushers (5500)  
Oil/Water Indicators (5510)  
Oil/Water Separators (5520)  
Petroleum Equipment Distributors (5530)  
Petroleum Products (5540)  
Pipe Guards (5550)  
Piping (5560)  
POS Systems (5570)  
Power Conditioner/UPS Systems (5580)  
Printers (5590)  
Provers and Test Measures (5600)  
Pumps (5610)  
Remote Fill Boxes (5620)  
Sealants (5630)  
Secondary Containment (5640)  
Self-Serve Air/Water (5650)  
Sign Poles (5660)  
Signs/Decals (5670)  
Solar Power Supply (5690)  
Spill Cleanup Materials (5700)  
Spill Containment (5710)  
Sumps (5720)  
Swivels/Joints (5730)  
Tank Linings/Coatings (5740)  
Tank Security Systems (5750)  
Tank Truck Equipment (5760)  
Tanks - Petroleum Equipment (5770)  
Tire Inflators (5780)  
UST-Monitoring/Inventory/Fuel Mgt. (5790)  
Vacuums (5800)  
Valves/Fittings/Clamps/Couplings/Adapters (5810)

Vapor Recovery Equipment (5820)  
Vending Machines, Oil (5830)  
Vents/Caps (5840)  
Wells, Monitoring/Observation (5850)

#### **Technology**

Computer Software (6000)  
Automation Consultants (6001)  
Back Office & Head Office Software/Hardware (6002)  
Bar Code Scanners (6003)  
Cash Handling Systems (6004)  
Check Recovery & Verification Services (6005)  
Computers (6010)  
Electronic Funds Transfer (6020)  
Electronic Kiosks (6030)  
Inventory Optimization (6040)  
Loyalty Programs (6050)  
Networks/Communications (6060)  
Other Tech. Equipment & Accessories (6070)  
Other Technology Services/ASPs (6080)  
Point-of-Sale Software/Hardware (6090)  
Price Optimization (6100)  
Radio Frequency Providers (6110)  
Satellites (6120)  
Software (6121)  
Telephone Services & Systems (6130)  
Training Services - Online (6140)  
Training Services - CBT (6150)  
Training Services - Help Desk (6160)  
Training Services - Other Services (6170)